intlx SOLUTIONS nile

Next-Gen Wired & Wireless Access Networks

With the Nile Access Service, IT organizations and managed service providers can move beyond the operational burden associated with legacy wired and wireless networking products.

They can accelerate their digital initiatives by taking advantage of its cloud-native architecture, and automate network operations with AI.

64%
of organizations find network security getting harder and harder to manage.[1]

70%
want IT teams to work on strategic initiatives (versus reactive issues).[2]

300K
average cost of IT infrastructure downtime per hour.[3]

Nile Access Service

Brings cloud-like agility to your campus network.

Industry's first service level guarantee, powered by AI automation.

Extends zero trust security to your LAN.

What's the Difference?

	Today's Network Experience	Life with Nile Access Service
Plan	**DIY** Understand network technical requirements to meet business needs.	**Included** Understand network technical requirements to meet business needs.
Design	**Hire 3 Party Experts for Network Design** Execute a site survey and design as an additional cost.	**Included** Standardized network design
Procure	**Overwhelming Equipment Options** Sift through lists of SKUs to select the right equipment, add-ons, and features. Reconcile meeting budget guidelines against optimal network design.	**Included** Automated BoM and shipping
Maintain	**Installation Requires Certified Technicians** Seasoned experts will come on site to configure the equipment. Human errors are responsible for 40-80% of failures on a network.	**Included** Easy installation done for you
Install & Activate	**Keep Up Network Performance** Daily burden to monitor and maintain network performance while addressing a multitude of IT tickets.	**Included** Experience guaranteed network performance
Troubleshoot	**Reactive Network Troubleshooting** Growing network complexities has resulted in complex troubleshooting that costs organizations time, money, and talent.	**Included** Proactive resolution with closed loop automation
Hardware Refresh	**Cyclical Refreshes for Hardware** CapEx hesitation or over-extended depreciation models impact refresh budgets. Time and resources are required to restart from Day 0 for each refresh cycle.	**Included** Complete lifecycle management
Software Upgrades	**Vendor Dependent Software Upgrades** Complex and time-consuming updates are deferred leaving the network more vulnerable to security breaches or sub-optimal performance..	**Included** Automated within preferred upgrade windows

> "Wired and wireless networks delivered as a service (NaaS) should present a transparent infrastructure model, similar to the cloud. Thereby making the device models and topologies behind the scenes irrelevant as long as they meet the business outcome and SLA requirements.
>
> Nile is attempting to disrupt the legacy, box-focused, enterprise market with a specifically designed service offering. "
>
> - Gartner

Usage-Based Payment
Offload infrastructure and pay for a service that includes the entire network lifecycle.

Scalability and Flexibility
Quickly deploy without incurring costs of purchasing and owning infrastructure.

Reduced Maintenance Costs
Eliminate downtime with proactive detection and resolution of deviations in service quality.

Improved Efficiency
Boost productivity and the business with a highly reliable, highly secure network.

What Makes Nile Different?

1 Guaranteed network performance
levels around full site coverage, complete user capacity, and always-on availability – all backed by service credits.

2 Complete zero trust
security right out of the box to prevent unauthorized network access and abolish malware proliferation.

3 Flexible and dynamic consumption
model made to scale up or down with user count or square footage.

4 Automate operations
by offloading lifecycle management from Day -1 to Day N, and allow IT resources to focus on strategic initiatives.

Unleash the power of your business with Nile.

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[1] ESG Survey [2] Gartner